

Abhijeet Kumar

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OBJECTIVE

Seeking a challenging position in a professional organization, where I can enhance my skills and strengths in conjunction with organization goals and objectives.

SYNOPSIS

- A result oriented professional with 7.5+ years of work experience in power sector
- Play a Major role in Implementing Open Access in National capital of India NewDelhi
- Being fully conversant with Operational activities related to DAM/TAM Bidding, STOA,MTOA Regulatory Research, Tariff Analysis, Coordination with Government Authorities like DISCOM,Transco, SLDC, ERCs etc.
- An effective communicator with excellent relationship and management skills

AREAS OF EXPERTISE

- **Market Operations, Portfolio Management, Regulatory & Business Development (Open Access & Utilities)**

OCCUPATIONAL CONTOUR - 1

KREATE ENERGY (I) PRIVATE LIMITED.

18th Jan 2021 to till date

Designation: Assistant Manager (Business Development-Utilities PAN India)

Location: NewDelhi

Current Responsibility:

- Tendering and Bid Management of all Sale/Purchase renewable tenders of utilities, Preparation of Bid documents inline with tender documents (NIT/RFP)
- Drafting proposals/offer letters with detailed techno-commercial terms & conditions with a view to explore business opportunities among various utilities/SEBs and private generators in PAN India
- Participation in e-Reverse Auction on DEEP e-bidding portal
- Coordination with Operations/Control Room Team for scheduling of power on Advance/FCFS/DayAhead/Contingency basis
- Coordination and Liasioning work with Government Authorities like SEBs/Utilities/Generators for Sale/Purchase of RE power
- Monitoring/Tracking of various regulations/orders/policies issued by CERC/SERCs/MOP etc from time to time for business optimization & Analysis of ARR/MYT/Tariff Order of various SEBs for power scenario of state utilities
- Monitoring G-TAM buyers/sellers and Statewise Daily Renewable Generation from CEA site
- Analysis of statewise surplus/deficit data from tariff orders/ARR for business optimization & RPO fulfillment
- Weekly/Monthly/Quarterly Review presentation to management
- To provide regulatory and technical assistance to Legal Team of Company in various cases against SEBs/GENCOS etc.

OCCUPATIONAL CONTOUR - 2

PTC INDIA LIMITED.

7th June 2019 to 16th Jan 2021

Designation: Project Manager

Location: Gandhinagar, Gujarat

Responsibilities Handled:

- Power Portfolio Management of GIFT Power Company Limited (Distribution Licensee – Gandhinagar)
- Demand Forecasting, Scheduling and Real Time Monitoring of Demand by using PAS Software
- Executed STOA/MTOA/LTA Bilateral Contracts for DISCOM
- Assisted Client for Power Purchase through DEEP Portal and also providing proper guidance to them for executing all necessary activities in Tendering Process & power scheduling
- Revision of Schedule in case of plant outages.
- Verifying Power Purchase and Open Access Charges Bills raised by STU, Generators, SLDC to Clients with our internal records
- Prepared MIS and Power Costing Sheet on weekly basis for review meeting with management & clients
- Assisted client in tariff filing and provided relevant data as per client requirement

OCCUPATIONAL CONTOUR - 3

NATIONAL ENERGY TRADING AND SERVICES LTD (A LANCO Group Company)

1st Dec 2016 to 6th June 2019

Designation: Operations Executive

Location: Gurugram

Responsibilities Handled:

- DAM/TAM bidding on behalf of Consumers/Generators on Power Exchange Platform as well as apprising about the regulatory affairs pertaining to Organization business interest.
- Scheduling on behalf of Generators/Consumers & Online Punching of applications (STOA/MTOA) in RLDC's website
- Research work on Tariff Orders, Regulations/Orders/Amendments and its comparison with another state tariff for checking open access is viable or not
- Landed Cost calculation(In both Cases Bilateral & Power Exchange), Preparing saving sheets by comparing discom landed cost and open access landed cost
- IEX rate Analysis and MIS activities related to Bidding operations, Tender Updates, NOC updation of Open Access Clients, RECs / ESCerts buying on IEX/PXIL and timely update all the relevant documents.
- Registration of Clients in all segments(Power/REC/ESCerts) on Power Exchange Platform
- REC Calculation of Clients on monthly basis
- Understanding of all the relevant LOI / LOA / PPA and accordingly timely executing relevant open access related activities till the contract conditions are fulfilled.
- Provided Comments/Suggestion in Various ERC's Orders/Draft Regulations

OCCUPATIONAL CONTOUR - 4

INDIAN ENERGY REGULATORY SERVICES (IERS), NEWDELHI

15th Oct 2014 to 30th Nov 2016 -Indian Energy Regulatory Services (IERS) is a leading Regulatory/Legal Services Provider to the energy sector of India. IERS implemented Open Access to consumers in National Capital of India (New Delhi) and also IERS gifted New Delhi its First Open Access Consumer (M/s Avdhut Swami Metal Works) on Power Exchange.

Designation: Executive Operations & Business Development

Location: Noida

Responsibilities Handled:

- Liaisoning work with State Distribution Licensee(DISCOM), Nodal Agency (SLDC), Transco(STU) and Consumers.
- Coordination with LAB Agency for performing ABT meter/CT-PT testing at consumer premises.
- Acquiring new clients for Open Access and meeting client requirements for power purchase
- Research work on Tariff Orders, Regulations etc. of every states.
- Coordination with vendors for providing ABT meter & CT/PT at consumer premises.
- Bidding/ Scheduling on behalf of various open access consumers etc.
- Commercial activities like payment process to ensure smooth payment flow to suppliers, Raising PO, Invoice to Open Access customer, Negotiations with the vendors etc.
- To execute work as per approved work method statements

PROJECT DETAILS

GSM BASED PREPAID ENERGY METER USING MICROCONTROLLER

Duration &Year –2013-2014

Location : KANPUR

Summary: Tamper proof, Prepaid System for limiting power consumption etc.

SUMMER TRAINING DETAILS

Panki Thermal Powerplant Station(PTPS)

Year- 2013

Location : KANPUR

Summary: Various process responsible for generation of electricity like Coal handling process, water treatment plant, working of boiler, Electrostatic Precipitator etc

WORKSHOPS

- MATLAB from IQRA Software Technologies Pvt Ltd.
- PLCs and SCADA from SOFCON India Pvt. Ltd.
- Circuit Schematic and PCB layout from Naraina College of Engg. and Technology, Kanpur

TECHNICAL SKILLS

- Worked on operating system Window 7, 8, 10, MS-Office, Excel, Powerpoint, Adobe Photoshop, Window Installation etc.

ACHIEVEMENTS

- Leadership Award during Academic session 2013-2014
- Attendance Award in the year 2013
- 1st winner in E-Quiz competition 2012 in college campus.
- Certificate of Merit in Physical Education.
- Certificate of Akhil Bhartiya Sanskriti Gyanpariksha.

SCHOLASTICS

- B.Tech with 72.8% in Electrical and Electronics Engineering (2010-14) from A.P.J Abdul Kalam Technical University, Lucknow (formerly known as UttarPradesh Technical University)
- Intermediate from CBSE board in the Year 2010.
- High School from CBSE board in the Year 2008.

PERSONAL DETAILS

- Date of Birth : 27 / 12 / 1990
- Marital Status : Unmarried
- Nationality : Indian
- Language proficiency : English & Hindi
- Interests : Travelling, Listening music, Meeting with new Peoples etc.
- Present Address : Flat No.-403, D-Block, East Sapphire
Noida Sector-45, Pin -201301
- Permanent Address : S/o Mr.Madan Ram Bhadani, Harina Gomoh,
Road City-Dhanbad,State-Jharkhand,PO-
Nawagarh, Pin-828306
Landmark- Near Hanuman Temple
- Notice Period : Three Month
- Expected CTC: : Negotiable